

GBS Architectures: Data Book

February 2025



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- ▶ Retirement Technologies
- ▶ Revenue Cycle Management
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Appendix

Demographics

Glossary

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# Introduction and overview

Background and context

Research methodology

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Snapshot of demographics

## Background and context

ar-chi-tec-ture: a unifying or consistent form or structure; the manner in which components of a complex system are organized and integrated



Architecture is an apt term to describe the three core design dimensions of Global Business Services (GBS), what models they adopt, how they organize to align with enterprises, how they resource delivery, and, drilling down, what impacts these design decisions—factors such as enterprise revenue, industry, size, maturity, locations of headquarters, reporting lines, and power structure. In short, the underlying structural elements that determine how complex GBS entities are organized.

Why does understanding GBS architectures matter? GBS is highly contextual to the enterprises it serves, and there is no one-size-fits-all approach to design and implementation. Yet, as an industry, we constantly look at our peers to see what works—and what doesn't—in search of predictable patterns.

For the first time, Everest Group, in conjunction with Sourcing Change, set out to understand the state of play in GBS architectures to help the industry move from assumptions to facts. This report will enable readers to connect the dots between the models they adopt and how they align and resource. Specifically, this report answers the when, what, and how relative to questions such as:

Are models that "own" the delivery of processes the industry norm or are "landlording" or blended models being increasingly deployed—and when?

Are GBS organizations structurally orthodox, or are leaders aligning differently to drive GBS performance?

Are there patterns to GBS organizations' resourcing strategies?

## Methodology



Earlier this year, we conducted in-depth interviews with leaders of over 50 GBS organizations to ascertain the key dimensions of GBS architectures against 10 vectors.

While we have discerned some notable trends, keep in mind three caveats:

#### Representative but not fully inclusive

Our research encompasses over 50 global companies, all of which operate multi-functional GBS operations.

#### **Institutionalized GBS snapshot**

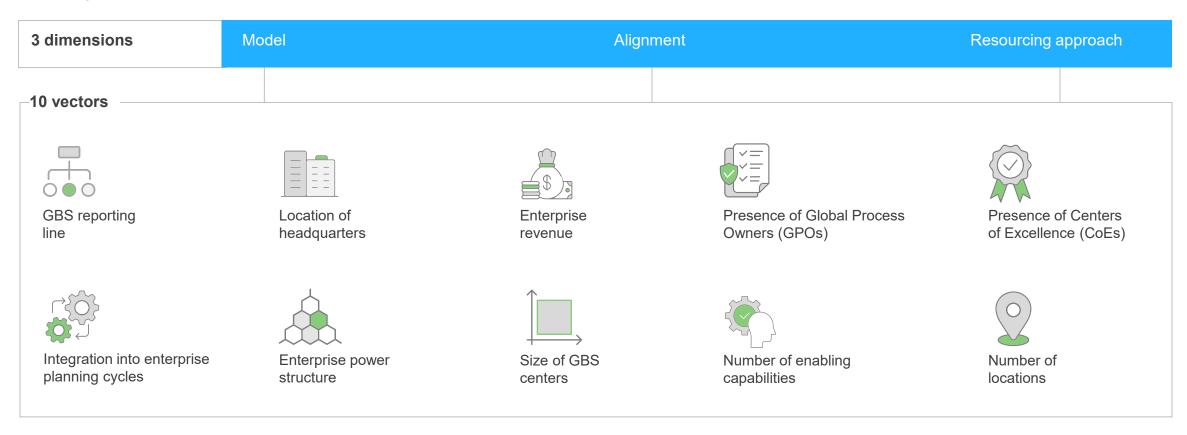
Participating GBS organizations are or are on their way to becoming fully institutionalized within their enterprises. The sample does not encompass GBS organizations that are currently being formed or rebooting.

#### **Insights amid dynamic shifts**

The research was conducted over nine months in 2024. Given the dynamism of business conditions and the model's agility, the underlying data driving our conclusions is subject to modification.

#### Introduction to GBS architectures – foundation of the analysis

This report is based on an interview-based study with GBS leaders across industries. These interviews offered valuable insights into various aspects of GBS architectures across different organizations. We anchored our discussion on three dimensions and tested it against 10 vectors



## Understanding GBS architectures (page 1 of 2)

Before we start, it's critical to define the key dimensions that drive our analysis. Each of these models is detailed on pages 68-74 of the report.

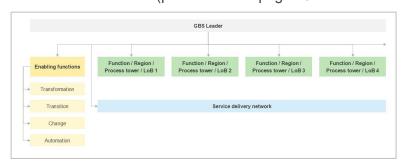
#### Model



#### **Process owner**

In this model, the GBS leader owns the output and is accountable for the design, standardization, and continuous improvement of activities within the GBS organization. Teams within the GBS setup (functionally, End to End or E2E, or regionally anchored) directly report into the GBS leader, with dotted-line reporting into enterprise counterparts.

Process owner model (please refer to page 70 for more details)





#### Landlord

In the landlord model, the GBS leader hosts the teams (functionally, E2E, or regionally anchored) and provides infrastructure, technology, and enabling capabilities to the teams without owning the output.



In this approach, the GBS center may have process ownership of some functions, processes, or regions and act as a landlord in others. This model allows the GBS organization to adapt its role based on each function's needs, balancing standardization with flexibility across the organization.

Landlord model (please refer to page 68 for more details)

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## Understanding GBS architectures (page 2 of 2)

#### **Alignment**

Irrespective of the GBS model, GBS firms can be organized in the following ways:

- Functionally anchored: anchored on functions such as finance, procurement, HR, and SCM
- Regionally anchored: anchored on regions, for example, APAC, EMEA, and Americas
- End-to-end (E2E) anchored: anchored end-to-end of a particular capability, for example, R2R, P2P, and O2C
- Line of Business (LoB) anchored: aligned to a business, a product, or a brand
- Variably anchored: anchored such that it blends any of the above four alignments

#### 3 Resourcing approach

The staffing strategies that GBS organizations adopt to deliver activities are:

- Predominantly in-house: Enterprise employees deliver GBS activities
- **Hybrid resourcing:** Both enterprise employees and third-party providers deliver the activities
- Fully outsourced: The GBS organization entrusts third parties with the delivery of activities (Note: None of the study participants adopt a fully outsourced resourcing strategy)

# Demographics

Characteristics of GBS organizations

# Study demographics

We ran interviews with 50+ GBS organizations

50:50 **Europe: North America HQ** split

40% report into the CFO

55% incorporate GPOs



Representation from 9 industry verticals

80% have a decentralized power structure



**75%** run 3+ sites

80% deploy CoEs



65% employ a hybrid resourcing approach



Over **50%** have over 3,000 FTEs



>50% of enterprises have **>US\$25 billion** in revenue

90%

of organizations have 3 or more than 3 enabling capabilities

60% are planning on increasing insourcing in the near term

65% are well integrated into the enterprise planning cycle

Note: Refer to pages 63-66 for a detailed overview of the demographics



# Key findings











# Global process ownership is a work in progress

ve performance comparison





GBS alignment, resourcing approach, and reporting lines show a correlation with enterprise planning





# Appendix

Demographics

Glossary

# Demographics of participants (page 1 of 4)

Distribution of GBS organ by industry 2024; percentage 100% = ~50	izations
BFS	6%
CPG	27%
HCLS	28%
Insurance	12%
Manufacturing	6%
TMT	4%
Resources	6%
Professional Services	6%
Others	5%

Distribution of GBS organizations by headquarters	North America	47%
location 2024; percentage 100% = ~50	Europe	47%
	Others	6%
Distribution of GBS organizations by enterprise revenue 2024; percentage 100% = 20-22	Less than US\$10 billion	29%
	US\$10-25 billion	24%
	US\$25-50 billion	29%
	Greater than US\$50 billion	18%
Distribution of GBS organizations by GBS size	Fewer than 999 FTEs	19%
2024; percentage 100% = 20-22	1,000 – 2,999 FTEs	34%
	3,000 - 4,999 FTEs	13%
	5,000 or more FTEs	34%

Note: We have not covered any GBS organization that is fully outsourced Source: GBS Architecture Study (2025)



# Demographics of participants (page 2 of 4)

Distribution of GBS organizations by number of locations 2024; percentage 100% = ~50	1-2 locations	25%
	3-5 locations	59%
	More than 5 locations	16%
Distribution of GBS organizations by resourcing approach	Predominantly an in-house resourcing approach <sup>1</sup>	35%
2024; percentage 100% = ~50	Hybrid	65%
Distribution of GBS organizations by changes in the resourcing	Increase insourcing	55-60%
approach planned in the near term 2024; percentage 100% = ~50	Increase outsourcing	5-10%
	Retain same mix	35-40%

<sup>1</sup> Organizations that have more than 90% of their resources in-house Source: GBS Architecture Study (2025)



# Demographics of participants (page 3 of 4)

Distribution of GBS organizations by enterprise power structure 2024; percentage 100% = ~50	Centralized organizations	21%
	Decentralized organizations <sup>1</sup>	79%
Distribution of GBS organizations by GBS reporting line	Reporting into CFO	40%
2024; percentage 100% = 20-22	Reporting into CIO/CTO	27%
	Reporting into COO	17%
	Reporting into other roles	16%
Distribution of GBS organizations by presence of CoEs	Has CoEs	78%
2024; percentage 100% = ~50	Has no CoE	22%

<sup>1</sup> Organizations with a power structure that is led by LoBs or functions, markets or regions, and/or products or brands, as well as organizations with a variable structure Note: We have not covered any GBS organization that is fully outsourced Source: GBS Architecture Study (2025)



## Demographics of participants (page 4 of 4)

Distribution of GBS organizations by presence of GPOs 2024; percentage 100% = ~50	Has GPO	55%
	Has no GPO	45%
Distribution of GBS organizations by integration into enterprise planning cycle 2024; percentage 100% = ~50	Well-integrated	64%
	Not well-integrated	36%
Distribution of GBS organizations by number of enabling capabilities	2 or fewer	22%
2024; percentage 100% = ~50	3-5	43%
	6-8	35%

#### **Distribution of GBS organizations** by enabling capabilities in GBS<sup>1</sup>

2024; percentage

100% = ~50

Transition/Migration	58%
Program/Project management	58%
Automation	56%
Change management	56%
Process optimization	46%
Analytics	42%
Transformation	38%
Vendor management	28%
Other	26%

<sup>1</sup> A respondent may have more than 1 enabling capability Source: GBS Architecture Study (2025)



## Glossary of key terms used in this report

Center of Excellence (CoE)

A discreet team or entity that provides focused leadership, best practices, and research and development support for a business initiative or process. It is designed, funded, operated, and governed to eliminate inefficiencies and deliver additional value in a particular area. A CoE can be permanent or temporary

Enabling capabilities

Refer to the processes delivered within a GBS organization to support its service delivery or serve as a service provided to the enterprise. Some examples of enabling capabilities within a GBS include automation, transition/migration, and change management

Enterprise

Parent organization or entity. Enterprises set up and manage captives / GBS centers and outsourcing/third-party relationships

Enterprise power structure

Refers to how the decision-making authority is distributed within an organization. In a centralized power structure, decisions are primarily driven by the executive board at the center. In a decentralized/federated power structure, the decision-making authority is delegated to leaders at regional, business unit, or product levels

**FTEs** Full-Time Employees **Global Business** An operating model for global services sourcing and management. It Services (GBS) comprises in-house teams, outsourced teams, or a mix of both **Global Process** Individuals responsible and accountable for the end-to-end management and Owners (GPOs) decision-making of a specific process across functional silos, business units, and geographic boundaries Refers to the GBS organization's incorporation into the broader strategic Integration into enterprise planning of its parent entity

planning cycles

#### Research calendar

#### Global Business Services (GBS) and Shared Services

	Published Current release Planned
Report title	Release date
GBS Cost Benchmarks Book	June 2023
Generative AI: Is This the Disruption GBS Model Needs or Just Another Over-Hyped Technology	August 2023
Learnings from Top GBS Employers™ – a Case Study Compendium	August 2023
Global Business Services (GBS) State of the Market 2023: Onward and Upward	September 2023
Global Business Services (GBS) Data Book 2023	November 2023
The Global Business Services (GBS) Landscape in the Consumer-Packaged Goods (CPG) / Retail Industry	November 2023
The Role of Global Business Services (GBS) in the Enterprise Sustainability Agenda: Current Adoption and the Path Ahead	November 2023
The Rise of Global Business Services (GBS) in the Life Sciences Industry	August 2024
Exploring the Potential of Generative AI in GBS: State of the Market and Path Ahead	September 2024
Global Business Services Rewards 2024: How Does Your Organization Stack Up?	September 2024
How Organizations Build Differentiated Employer Brand Perception	October 2024
Managing the Hybrid Offshore Resource Model: Navigating Evolution and Future Trends	December 2024
GBS Architecture: One Size Does Not Fit All	January 2025
GBS Architectures: Data Book	February 2025
Risk & Compliance (R&C) Services Delivery from Banking and Financial Services and Insurance GCCs in India	Q1 2025
"How-to" Guide to Quantify Value Delivered by GBS Organizations	Q1 2025

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January 2025

**GBS Architectures** One Size Does Not Fit All

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