



### What is the Everest Group AI Top 50™?

The Everest Group AI Top 50<sup>™</sup> is a global list of the largest AI-first technology providers. The listing is based on multiple objective parameters, including the providers' AI revenues, cumulative funding, share of funding received in the past three years, and valuation. This is the second edition of this annual list.

### Why the Everest Group AI Top 50?

In today's rapidly evolving technology landscape, AI continues to reshape industries, optimize processes, and redefine human-machine interactions. According to Everest Group estimates, the technology has garnered substantial interest, giving rise to more than 7,000 AI technology providers in the past decade alone and many established providers adapting to provide AI-based offerings. Some are focused on a particular domain or geography, while others are broad-based. Some are listed; others are privately held.

This list helps enterprises identify technology providers in the AI space that have reached a significant scale. It also helps AI-first technology providers to compare themselves with the competition.

This list is not an analysis of the technology providers' capabilities but rather a factual representation of their business performance as measured by their revenues, valuation, total funding, and growth in funding in the past three years (see the methodology below).

Please refer to <u>Everest Group PEAK Matrix reports</u> for a detailed assessment of different service and technology providers.

### How is the Everest Group AI Top 50 determined?

The analysis was initiated with more than 2,000 AI technology providers, which were narrowed down to 250+ providers based on preliminary assessments.

- Qualification criteria:
  - Al-first: companies that develop and integrate AI as a key component in their products and solutions to a degree that – without it – their offerings would be fundamentally incomplete; the list excludes, for example, providers that have AI as a feature that helps them improve their current offerings, such as automationfirst vendors
  - Software-first: providers that develop and provide software-based AI solutions as their primary offering; the list excludes pure-play hardware and service-based AI providers
  - B2B focus/offerings: those that offer software products and solutions to meet other businesses' technology needs; the list excludes providers that exclusively offer AI solutions for B2C purposes

• Rank determination: technology providers were ranked based on their total Al revenue, funding received, share of funding received in the past three years, and valuation

| REVENUE* | +                      | funding             |                                                          |
|----------|------------------------|---------------------|----------------------------------------------------------|
|          | 30%<br>Total funding** | 15%<br>Valuation*** | 15%<br>Share of funding<br>received in past<br>two years |

### Key sources of information for this report

We have used multiple sources of information in our analysis to determine the list rankings:

- Proprietary data: Information sourced directly from technology providers, coupled with Everest Group's proprietary analysis and database of AI technology providers
- Publicly available data: Reported revenue, total funding, and valuation based on public sources such as listed firms' annual reports and investors' and/or providers' press releases. In cases where providers did not disclose information publicly, we relied on publicly available data from external sources

\*From January 1, 2023, through September 10, 2024

\*\*Only funding raised from private sources as of September 10, 2024, is considered for this assessment.

For publicly listed technology providers, total funding is calculated based on private funding raised before and after the IPO \*\*\*The valuation for publicly listed companies is their market capitalization as of September 10, 2024

### How do we define AI?

Given the technology's inherent nature, AI has found convergence and adjacencies across a wide range of technologies, especially Robotic Process Automation (RPA). While some RPA applications are categorized as AI due to their shared goal of minimizing human intervention and enhancing efficiency, it is crucial to acknowledge the distinctions between these two technologies. The AI Top 50<sup>™</sup> centers on technology providers that primarily provide AI solutions, which necessitates a precise definition of AI. Below we outline different components of the automation-to-AI continuum; the section in gray indicates what we have considered as AI to identify technology providers in this list.

### **Everest Group's definition of AI**

|                                                      |                                       | Scope of resea                                                          | arch 🔵 Process                                                        | s centric 🛛 🔶 Dat                                                                                        | a centric | Rule based                                                                            | Learning ba     | sed          |
|------------------------------------------------------|---------------------------------------|-------------------------------------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|-----------|---------------------------------------------------------------------------------------|-----------------|--------------|
| Technology/<br>Parameters                            | Input<br>data type                    | Processing approach                                                     | Ability<br>to learn                                                   | Enabling<br>technology                                                                                   | Approach  | Illustrative<br>examples                                                              | Type<br>of code |              |
| Robotic Desktop<br>Automation<br>(RDA)               | Structured only                       | Deterministic                                                           | No                                                                    | Scripting                                                                                                | •         | Data entry,<br>Static report<br>generation,<br>Email sorting                          | •               |              |
| Robotic Process<br>Automation<br>(RPA)               | Structured<br>and semi-<br>structured | Deterministic                                                           | No                                                                    | Orchestration<br>tools (Scripting,<br>integration,<br>monitoring, and<br>handling tools<br>among others) | •         | Invoice<br>processing,<br>customer support<br>automation, data<br>scraping bots       | •               |              |
| Narrow Artificial<br>Intelligence (AI)               | Heterogeneous<br>data                 | Probabilistic                                                           | Yes, but limited<br>to a particular<br>area                           | Cognitive<br>Computing<br>(NLP, Computer<br>vision, speech<br>recognition)                               | •         | Personalized<br>recommendation<br>s facial<br>recognition,<br>language<br>translation | •               | Intelligence |
| Generative<br>Artificial<br>Intelligence<br>(Gen AI) | Heterogeneous<br>data                 | Probabilistic<br>and<br>Heuristics                                      | Yes, across<br>multiple areas<br>with limited<br>content<br>awareness | Generative<br>Models<br>(GANs, VAE,<br>Transformers)                                                     | •         | Text, image, and code generation                                                      | •               |              |
| Artificial General<br>Intelligence<br>(AGI)          | Heterogeneous<br>data                 | Probabilistic<br>Heuristics,<br>and<br>advanced<br>neural<br>networking | Yes, across<br>multiple areas<br>with content<br>awareness            | Advances in<br>generative Al<br>models and<br>cognitive<br>computing                                     | •         | Sensible<br>machine<br>reasoning                                                      | •               |              |

Human Involvement

# EVEREST GROUP AI TOP 50<sup>™</sup> | 2024

| Rank        | Ĩ | Name                       | Primary offering                      | HQ      | Founding<br>year | Total<br>funding <sup>1</sup><br>(US\$ million) | Valuation <sup>1,2</sup><br>(US\$ billion) |
|-------------|---|----------------------------|---------------------------------------|---------|------------------|-------------------------------------------------|--------------------------------------------|
| 1           |   | OpenAl                     | Generative AI models and solutions    | US      | 2015             | 11,300                                          | >10                                        |
| 2           |   | Anthropic                  | Generative AI models and solutions    | US      | 2021             | 9,740                                           | >10                                        |
| 3           |   | Databricks                 | Enterprise AI platform and solutions  | US      | 2013             | 4,000                                           | >10                                        |
| 4           | ▼ | Palantir                   | Enterprise AI platform and solutions  | US      | 2003             | Publicly listed                                 | >10                                        |
| 5           | • | Mistral Al                 | Generative AI models and solutions    | France  | 2023             | 1,190                                           | 5-10                                       |
| 6           | ▼ | Dataiku                    | Enterprise AI platform and solutions  | France  | 2013             | 850                                             | 3-5                                        |
| 7           |   | AlphaSense                 | Market intelligence and search        | US      | 2008             | 1,420                                           | 3-5                                        |
| 8 4         |   | Scale Al                   | Data annotation and labeling platform | US      | 2016             | 1,600                                           | >10                                        |
| 9           | ▼ | SenseTime                  | Enterprise AI platform and solutions  | China   | 2014             | Publicly listed                                 | >10                                        |
| 10          | ▼ | DataRobot                  | Enterprise AI platform and solutions  | US      | 2012             | 1,050                                           | 5-10                                       |
| 11          | • | Pagaya                     | AI-based credit analytics platform    | Israel  | 2016             | Publicly listed                                 | 1-3                                        |
| 12          |   | Snowflake                  | Enterprise AI platform and solutions  | US      | 2012             | Publicly listed                                 | >10                                        |
| 13          |   | Icertis                    | AI-based contract management          | US      | 2009             | 520                                             | 5-10                                       |
| 14          | • | Metropolis<br>Technologies | Al-assisted parking solution          | US      | 2017             | 1,930                                           | 5-10                                       |
| 15          | • | o9 Solutions               | AI-powered integrated planning        | US      | 2009             | 530                                             | 3-5                                        |
| 16          |   | 6sense                     | Revenue intelligence platform         | US      | 2013             | 530                                             | 5-10                                       |
| 17          | ▼ | ThoughtSpot                | AI-powered analytics platform         | US      | 2012             | 660                                             | 3-5                                        |
| 18          | • | Quantexa                   | Decision intelligence platform        | UK      | 2016             | 370                                             | 1-3                                        |
| 19          | ▼ | C3 AI                      | Enterprise AI platform and solutions  | US      | 2009             | Publicly listed                                 | 1-3                                        |
| 20          | • | Zeta Global                | AI-powered marketing cloud            | US      | 2007             | Publicly listed                                 | 3-5                                        |
| 21          | ▼ | Cohere                     | Generative AI models and solutions    | Canada  | 2019             | 940                                             | 5-10                                       |
| 22          | ▼ | 4Paradigm                  | Enterprise AI platform and solutions  | China   | 2014             | Publicly listed                                 | 3-5                                        |
| 23          | • | DeepL<br>Translate         | AI-based language translator          | Germany | 2017             | 680                                             | 1-3                                        |
| 24          | • | Bloomreach                 | AI-based e-commerce personalization   | US      | 2009             | 450                                             | 1-3                                        |
| 25<br>Note: | • | Shift<br>Technology        | Enterprise intelligence platform      | France  | 2013             | 540                                             | 1-3                                        |

Note: 1 The cut-off date for the data is September 10, 2024 2 The valuation for publicly listed companies is their market capitalization as of September 10, 2024

▲ Up ▼ Down ■ No change

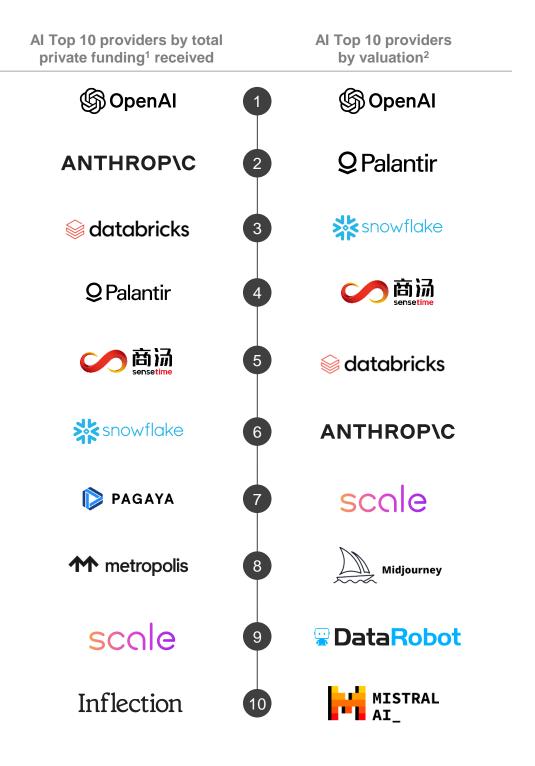
New to the list

# EVEREST GROUP AI TOP 50<sup>™</sup> | 2024

|      |                      |                                           | -         | ▲ Up ▼ Dow       | n 🔳 No change                       | New to the list                            |
|------|----------------------|-------------------------------------------|-----------|------------------|-------------------------------------|--------------------------------------------|
| Rank | Name                 | Primary offering                          | HQ        | Founding<br>year | Total<br>funding¹<br>(US\$ million) | Valuation <sup>1,2</sup><br>(US\$ billion) |
| 26   | Inflection AI        | Conversational AI solutions               | US        | 2022             | 1,500                               | 1-3                                        |
| 27 🔻 | Hugging Face         | Generative AI models and solutions        | US        | 2016             | 400                                 | 3-5                                        |
| 28   | SoundHound           | Conversational AI solutions               | US        | 2005             | Publicly listed                     | 1-3                                        |
| 29 🔻 | ConcertAl            | Clinical research and development         | US        | 2018             | 300                                 | 1-3                                        |
| 30 🔻 | YITUTech             | Enterprise AI solution                    | China     | 2012             | 400                                 | 3-5                                        |
| 31 🔻 | Signifyd             | Al-enabled fraud detection                | US        | 2011             | 410                                 | 1-3                                        |
| 32 🔻 | SambaNova<br>Systems | Enterprise AI platform and solutions      | US        | 2017             | 1,140                               | 5-10                                       |
| 33 🔻 | GupShup              | Conversational AI platform                | US        | 2004             | 480                                 | <1                                         |
| 34   | Al21 Labs            | Generative AI models and solutions        | Israel    | 2017             | 330                                 | 1-3                                        |
| 35 🔻 | Dataminr             | Event and risk management                 | US        | 2009             | 1,050                               | 3-5                                        |
| 36 🔵 | Momenta              | Autonomous driving solutions              | China     | 2016             | 1,200                               | 3-5                                        |
| 37 🔻 | Uniphore             | Conversational AI platform                | US        | 2008             | 620                                 | 3-5                                        |
| 38 🔺 | Midjourney           | Generative AI models and solutions        | US        | 2022             | NA <sup>3</sup>                     | >10                                        |
| 39 🔻 | H2O.ai               | Enterprise AI platform and solutions      | US        | 2012             | 250                                 | 1-3                                        |
| 40 🔻 | Darktrace            | Al-enabled cybersecurity                  | UK        | 2013             | Publicly listed                     | 3-5                                        |
| 41 🔻 | SparkCognition       | Applied AI solutions                      | US        | 2013             | 290                                 | 1-3                                        |
| 42 🔵 | Highspot             | Sales support AI platform                 | US        | 2012             | 650                                 | 3-5                                        |
| 43 🔵 | Insitro              | AI drug discovery                         | US        | 2018             | 640                                 | 1-3                                        |
| 44 🔵 | Neo4j                | AI-based graph and visualization platform | US        | 2007             | 760                                 | 1-3                                        |
| 45 🔻 | Dialpad              | Customer intelligence platform            | US        | 2011             | 450                                 | 1-3                                        |
| 46 🔻 | MEGVII               | Computer vision platform and solutions    | China     | 2011             | 1,360                               | 3-5                                        |
| 47 🔵 | Insider              | CXM AI platform and solutions             | Singapore | 2012             | 270                                 | 1-3                                        |
| 48 🔵 | HighRadius           | AI-based autonomous finance               | US        | 2006             | 480                                 | 3-5                                        |
| 49 🔵 | Verbit               | AI-based transcription and captioning     | US        | 2017             | 570                                 | 1-3                                        |
| 50 🔻 | Veritone             | Enterprise AI platform and solutions      | US        | 2014             | Publicly listed                     | <1                                         |

Note: 1 The cut-off date for the data is September 10, 2024 2 The valuation for publicly listed companies is their market capitalization as of September 10, 2024 3 The company is bootstrapped and has not received any private funding

# Everest Group AI Top 10 providers by funding and valuation



1 Only funding raised from private sources is considered for this assessment. For public technology providers, total funding is calculated based on pre and post IPO private funding raised

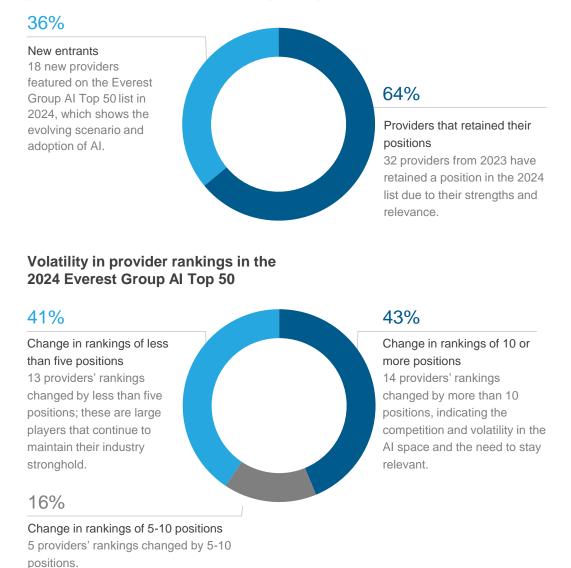
2 Valuation for public companies is their market capitalization as of September 30, 2023

## Key highlights

### High volatility in rankings over 2023-24

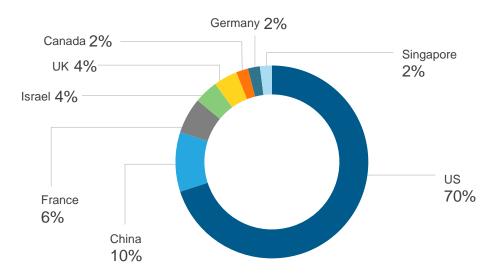
Rising competition in the AI market has created volatility in the Top 50 rankings. Of the 32 providers that remained on this year's list from last year, 19 providers' rankings shifted by five or more positions. The influx of new entrants further underscores the rising competition. Most of the 18 new entrants in the 2024 AI Top 50<sup>™</sup> are companies that have effectively leveraged AI to address complex business challenges across industries. Key innovation areas include marketing, where AI improves content generation and personalization, and finance, where it aids in risk management. AI-powered text-to-speech solutions are also gaining momentum, showcasing the expanding range of AI applications.

# Share of new entrants vs. providers that retained their positions in the 2024 Everest Group AI Top 50



# The US continues to host most AI technology providers, but innovative companies are emerging globally

Home to many major AI companies and leading with a commanding 70% share, the US retains its status as a tech powerhouse from last year. China follows with a 10% share, demonstrating stability as compared to last year in the global tech arena on the back of a booming domestic market. France shows its rapid ascent in the AI space capturing 6% share. Israel, the UK, Canada, Germany, and Singapore hold smaller but notable shares.



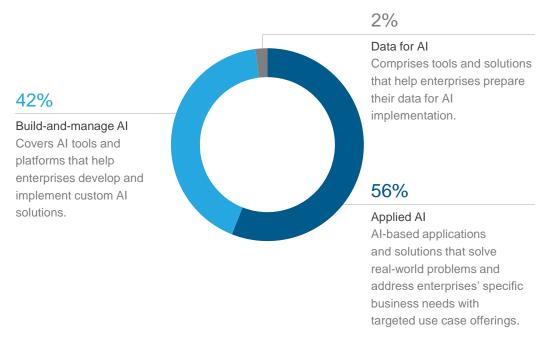
### Everest Group AI Top 50<sup>™</sup> by geography

Applied AI providers, which develop point solutions for enterprises, continue to lead distribution, followed by build-and-manage AI providers

Applied AI firms, which constitute 56% of the distribution, are growing at an accelerated pace this year due to the technology's increased maturity, with tech providers identifying, experimenting, developing, polishing, and now implementing the technology for enterprises.

However, the top 10 rankings are dominated by the build-and-manage AI firms, due to their large investments over time to develop platforms and underlying technologies, such as LLM models used in applied AI use cases, which also positions them as leaders in the AI market in terms of revenue generated.

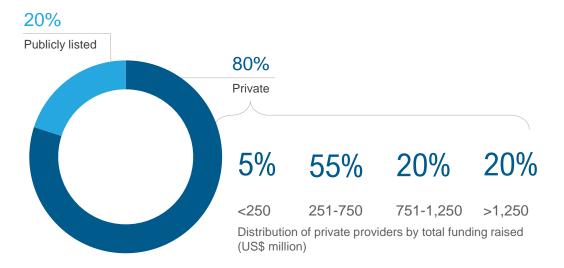
# Distribution of Everest Group AI Top 50™ providers' primary offerings



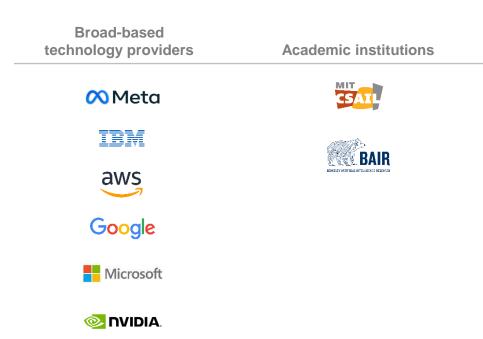
### Private technology providers continue to dominate the Everest

### Group AI Top 50

Most Everest Group AI Top 50 providers are privately held, while some have launched their IPOs, demonstrating high maturity and growth. Thirteen private providers have achieved US\$1 billion in funding, an indicator of investor trust and AI's growing importance. However, a decline in providers with funding less than US\$250 million shows that times have been tough for smaller providers.



### Everest Group AI Top 50 providers' funding breakdown



## Special mentions

While the Everest Group AI Top 50<sup>™</sup> appraises technology providers that primarily offer software-based AI products and solutions, it is important to recognize that AI's remarkable progress owes much of its success to prominent broad-based technology providers, such as Microsoft, Google, AWS, IBM, and Meta. These providers have been instrumental in propelling widespread adoption and advances in AI, pushing the boundaries of what this transformative technology can achieve. Through substantial IP investments, strategic collaborations, and unwavering research efforts, these providers have been the driving force behind AI's rapid progress. Additionally, it is important to recognize academic institutions' vital contribution to ongoing AI evolution. Through their cooperative initiatives and innovative research, these institutions play a crucial role in advancing AI's innovative potential.

Note: This is an indicative list of the largest contributors to the field of AI



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