



**Job Title:** Analyst  
**Location City:** Gurgaon (New Delhi National Capital Region)  
**Industry:** Consulting and Advisory Services  
**Company:** Everest Group

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### Company Description

Everest Group is an advisor to business leaders on global services with a worldwide reputation for helping Global 1000 firms dramatically improve their performance by optimizing their back- and middle-office business services. With a fact-based approach driving outcomes, Everest Group counsels organizations with complex challenges related to the use and delivery of global services in their pursuits to balance short-term needs with long-term goals. Through its practical consulting, original research and industry resource services, Everest Group helps clients maximize value from internal transformations, shared services, outsourcing and blended model strategies. Established in 1991, Everest Group serves users of global services, providers of services, country organizations and private equity firms, in six continents across all industry categories. For more information, please visit [www.everestgrp.com](http://www.everestgrp.com) and [research.everestgrp.com](http://research.everestgrp.com).

### Job Overview

Part of the 4 member Pricing Assurance practice, which assists buyers and service providers with pricing decisions in outsourcing arrangements. On the buy-side, the practice advises buyers on optimizing their sourcing spend by providing fair market price comparables for outsourced services, by understanding the delivery cost structures, and by rationalizing their IT-BPO portfolio. On the supply-side, the practice helps providers by providing price benchmarks vis-a-vis peers, identifying improvement opportunities in their delivery capabilities, understanding competitive operations and, and improving win-rates in outsourcing deals.

### Responsibility

- Work closely with colleagues within as well as external to the practice, and SMEs to collect relevant information
- Support the practice while working on client engagements, developing syndicated reports as well as internal business development efforts
- Support in gathering, structuring and storage of relevant subject area information
- Help to structure agenda for subject area of team focus. Includes:
  - Identify priority areas and areas of interest
  - Suggesting processes for filling any data or analysis gaps
  - Help team manage deadlines
  - Assist with problem structuring
  - Begin to own select work streams for project deliverables
- Ensure quality of products
- Proactively develop new content and depth of insight regarding your work streams

**Skills and Activities**

- Strong problem solving skills and analytical capability
- Strong oral and written communication skills, including attention to detail
- Ability to multi-task, work under pressure and successfully manage deadlines
- Self-motivated and able to prioritize and work independently
- Ability to interact and effectively work with others in a team environment
- Comfort with ambiguity of entrepreneurial environment
- Strong organization skills
- Motivated to excel in business
- Intellectual curiosity
- Good working knowledge of MS Excel. Experience in developing detailed models in MS Excel
- Comfortable with MS PowerPoint, Word and Outlook
- Solid business judgment, professional in appearance

**Education and Experience**

We are seeking a high calibre individual to maintain our exceptional standards. This person should have:

- Degree in Engineering - BE/B. Tech from reputed institutes (e.g. IITs, NITs)
- 1 – 2.5 years work experience in a professional services environment (Management Consulting/ Business Research)
- Interest in outsourcing space and sourcing trends
- History of excellence in academics, personal and vocational achievements