

**Job Title**: Senior Analyst

**Location City**: Gurgaon

**Industry**: Consulting and Advisory Services

**Company**: Everest Group

# **Company Description**

Everest Group is an advisor to business leaders on global services with a worldwide reputation for helping Global 1000 firms dramatically improve their performance by optimizing their back- and middle-office business services. With a fact-based approach driving outcomes, Everest Group counsels organizations with complex challenges related to the use and delivery of global services in their pursuits to balance short-term needs with long-term goals. Through its practical consulting, original research and industry resource services, Everest Group helps clients maximize value from internal transformations, shared services, outsourcing and blended model strategies. Established in 1991, Everest Group serves users of global services, providers of services, country organizations and private equity firms, in six continents across all industry categories. For more information, please visit <a href="https://www.everestgrp.com">www.everestgrp.com</a>.

#### Job Overview

A market facing position that requires providing insightful analysis and advice to clients on one or multiple Global Sourcing domains such as locations optimization, governance structures, sourcing models in outsourcing/offshoring space. The role requires driving actionable insights through a combination of custom advisory engagements (e.g., benchmarking, competitive intelligence) and authoring reports and white papers. The candidate must be able to analyse, communicate, work with senior executives, develop complex and compelling analytical scenarios, and work with clients solving strategic global sourcing issues. The role includes global interactions with buyers, suppliers, subject matter experts, investors, and industry associations.

### Responsibility

- Work closely with colleagues within the Global Sourcing (GS) practice, other practices, and external market participants to support client engagements, develop syndicated reports, as well as internal business development efforts
- Develop domain knowledge and get recognized as SMEs within Everest Group as well as the wider industry
- Work as an integral team member on custom advisory research and published research, with independent responsibility on modules. Key activities
  - o Problem structuring and analysis
  - o Support gathering, structuring, and knowledge management
  - Suggesting processes for filling any data or analysis gaps
  - o Begin to own select work streams for project deliverables
- Conduct detailed numerical analysis to identify key trends effecting markets, consolidate analysis, and develop the knowledge into best in class industry reports



- Proactively develop new content and depth of insight in identified work-streams
- Ensure quality of products and adherence to Everest Group standards

### **Skills and Activities**

- Strong problem solving skills, intellectual curiosity, and analytical capability
- Strong oral and written communication skills, including attention to detail
- Project management skills: ability to multi-task, work under pressure, and successfully manage deadlines
- Self-motivated, strong organization skills (able to manage own time and prioritize), and work independently
- Ability to interact and effectively work with others in a global team environment
- Comfort with ambiguity of an entrepreneurial environment
- Motivated to excel in business
- Comfort with Microsoft Office (PowerPoint, Word, Excel, and Outlook)
- Solid business judgment, professional in appearance

## **Education and Experience**

We are seeking a high calibre individual to maintain our exceptional standards. This person should have:

- Degree in Engineering B.E./B.Tech from reputed institutes (e.g. IITs, NITs)
- 1-3 years work experience in a professional services environment (Management Consulting/Business Research)
- Interest in global services sector (e.g., outsourcing/offshoring space) and sourcing trends
- History of excellence in academics, personal and vocational achievements