Everest Group PEAK Matrix™ Pre-release

Everest Group is happy to share a pre-release version of the "IT Outsourcing in Global Capital Markets – Service Provider Landscape with PEAK Matrix[™] Assessment 2015: A Crowded Marketplace". We plan to release the final report the week of 10 August.

We are offering this pre-release file to facilitate your preparation for its public release; please note that the PEAK Matrix report **has not been published**. As such, we ask that you note these policies for its use.

- Release of this information is embargoed until the report is published on the Everest Group website
- This information is for **internal use only**; please do not share it with anyone outside of your organization for any reason until published on the Everest Group website
- No action or response is required from you; this prerelease is for your information only
- Everest Group's PEAK Matrix research methodology includes an RFI as well as measures to clarify and confirm data. This pre-release is offered for your information only
 – and is not meant to serve as a fact check nor to open discussions regarding positioning on the PEAK Matrix

For more information on the PEAK Matrix, you can review our overview document

Read more

For Marketing information, please review our citation and logo use policy.

Read more

If you have any questions concerning how you can use this PEAK Matrix pre-release, please do not hesitate to contact

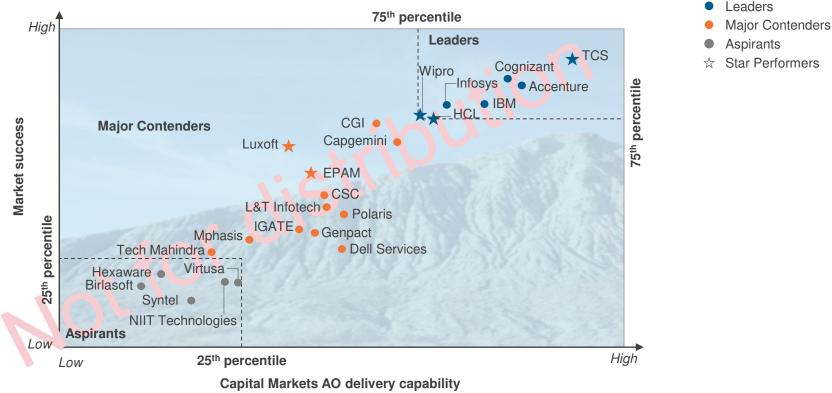
Andrea Riffle Vice President Marketing





Everest Group **Everest Group PEAK Matrix[™] Pre-release** IT Outsourcing in Global Capital Markets – Service Provider Landscape with PEAK MatrixTM Assessment 2015: A Crowded Marketplace

Everest Group Performance | Experience | Ability | Knowledge (PEAK) Matrix for large capital markets AO relationships¹



(Scale, scope, domain investments, delivery footprint, innovation, and buyer satisfaction)

- 1 PEAK Matrix specific to large (>US\$25 million TCV), multi-year (>3 years) application outsourcing relationships for the capital markets sector (Investment banking, asset management, custody, fund administration, and brokerage); excludes banking and insurance
- Note: Assessment for Accenture, Capgemini, CSC, Hexaware, IBM, and Mphasis excludes service provider inputs and is based on Everest Group's proprietary Transaction Intelligence (TI) database, service provider public disclosures, and Everest Group's interactions with capital markets buyers Everest Group (2015)

Source:

Everest Group

Everest Group PEAK Matrix[™] Pre-release FAQs (page 1 of 3)

- **Q:** What is the PEAK Matrix pre-release? Why am I receiving it?
- A: The PEAK Matrix pre-release provides you the opportunity to see your placement on the upcoming PEAK Matrix three workdays prior to its public release for the sole purpose of assisting in your internal preparation, such as marketing activities and alerting key internal stakeholders of your placement; we ask that you embargo the information until the report is published on the Everest Group website
- Q: Who receives the pre-release email?
- A: We send the PEAK Matrix pre-release email to service providers that have participated in our RFI process; the email is sent directly to the contacts within the service provider who participated in the RFI
- Q: What action do I have to take?
- A: No specific action is required; this pre-release is provided for your information only. We will release the final PEAK Matrix report approximately three business days after we send the pre-release email
- Q: What can I do with this information?
- A: Please note that this information is embargoed until its official release approximately 3 business days following the pre-release email. The purpose of this information is to assist you in your internal preparation, such as marketing activities and alerting key internal stakeholders of your placement
- Q: Is this the official public release of the PEAK Matrix?
- A: No, the official release of the PEAK Matrix is approximately 3 business days following the pre-release email. Release is official once we have placed the PEAK Matrix on our website



Everest Group PEAK Matrix[™] Pre-release FAQs (page 2 of 3)

- **Q:** Can I communicate my company's placement externally?
- A: No, you must wait for the official release of the PEAK Matrix, approximately 3 business days following the pre-release email. You can communicate your placement externally once the release is official when we have placed the PEAK Matrix on the Everest Group website
- Q: When will this PEAK Matrix be released?
- A: The official release of the PEAK Matrix is approximately 3 business days following the pre-release email. Release is official once we have placed the PEAK Matrix on the Everest Group website
- **Q:** Is this a "fact-check"?
- A: No. The development of this report included an RFI (in which your organization participated), as well as measures to clarify and confirm data. Our research analysts would be happy to discuss the data used to develop this PEAK Matrix after its official release
- **Q:** Can we get specific ratings for underlying metrics?
- A: The details of the assessment results are included in the finalized Service Provider Landscape Report. Our research analysts would be happy to discuss the details after its official release
- Q: I have new/updated information; can I share that now so that my placement can be revised?
- A: No. Data collection and analysis for this PEAK Matrix is complete. That said, our research analysts are happy to speak to the line of business leadership after the official release of the PEAK Matrix to get updates



Everest Group PEAK Matrix[™] Pre-release FAQs (page 3 of 3)

- Q: Can I challenge my placement based on this pre-release?
- A: No. Data collection and analysis for this PEAK Matrix is complete. Our research analysts would be happy to discuss the details of your placement after its official release
- Q: Did my company participate in the RFI for this report?
- A: Yes, we send the pre-release only to service providers that participated in the RFI process, so if you received this email from Everest Group, you participated in the RFI process
- Q: Do you have a schedule of RFIs so I can prepare my team for their arrival?
- A: Yes, please reach out to your Everest Group client director or <u>Andrea Riffle</u>, VP, Marketing, for this information
- **Q:** Do you have a calendar of upcoming PEAK Matrix reports?
- A: Yes, please reach out to your Everest Group client director or <u>Andrea Riffle</u>, VP, Marketing, for this information
- Q: What if I have questions about the pre-release?
- A: Please reach out to Andrea Riffle, VP, Marketing

