

**Pan European payroll solutions to be discussed by Everest
Group analysts during March 27 Webinar**
Payroll integration suppliers eliminating hassles, risks

LONDON, March 19, 2007 — Longstanding risks and troubles associated with regional payroll integration no longer exist following the advent of new technologies and payroll supplier solutions, according to the Everest Research Institute. This rapidly evolving trend and innovative supplier payroll solutions will be presented by the Institute's leading business process analysts in a one-hour Webinar on March 27 at 16:00 GMT.

“Standardised, integrated regional Payroll and HRIS systems have effectively eliminated the hassles and risks associated with the complexities of multi-currency, multi-jurisdictional payroll applications,” said Paul Knowles and Darryl Conley of Everest Group. “However, Companies who want to gain competitive advantage through an integrated payroll solution must have a clear view of the ‘end game’ because payroll by itself is only one component of a total solution that can optimise a company’s business process. And to make an intelligent business decision in this regard, you need to think about the benefits and where you want change to take you.”

Topics of discussion during the Webinar include:

- Recent developments that eliminated payroll complexities of the past, including open-source software and XML applications that led to supplier process innovations
- How new applications and delivery models support significant cost/benefit and process improvements
- Future opportunities for process optimisation, such as bundled HR and F&A business processes.

The Webinar will take place on **March 27, 2007** at 16:00 BST, comprised of a 40-minute presentation followed by 20 minutes of questions and answers for participants.

To register, please visit: <http://www.everestgrp.com/events.html>

About Everest Research Institute

Everest Research Institute (www.everestresearchinstitute.com) serves as a central source of independent and objective strategic intelligence, analysis, and actionable insight for leading corporations, service providers, and investors in the global outsourcing and offshoring marketplace. The Institute addresses both business process and information technology sourcing topics, providing the global outsourcing and offshoring community with information that empowers highly productive, sustainable sourcing strategies and relationships. The Institute's distinguished Board of Advisors, senior executives and thought leaders oversee the Institute's research agenda to ensure that it fully supports the business needs of corporations, service providers and investors.

Everest Research Institute members receive access to unparalleled analytical and advisory services, including access to Everest analysts, in-depth reports on major

outsourcing and offshoring topics, white papers on market-shaping events, and webinars designed to provide insight and information about important market trends. The Institute's wealth of knowledge and experience provides members with unique perspectives into today's marketplace and the competitive edge required to take advantage of emerging opportunities.

Everest Research Institute is the research arm of the Everest Group (www.everestgrp.com), a global consulting firm that assists corporations in developing and implementing leading-edge sourcing strategies. Since 1991, Everest Group has served as the trusted business advisor for hundreds of IT and business process outsourcing transactions worldwide.

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